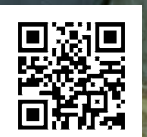


**Optimal and
Energy-efficient
Solutions**





About us The air you breathe

Aermade manufacture systems and equipment related to heating, ventilation and air conditioning (HVAC). Established in 2021, but the people working for the company are all resources with longterm experience in development, design and production of HVAC equipment for the offshore, marine and domestic market.

Our main aim is to efficiently design and manufacture cost saving and energy-saving solutions that stand-alone equipment needs to meet the excruciating demands from an industry and sector that operates in the harshest weather conditions and toughest operating environments on the planet.



Steady upward rate

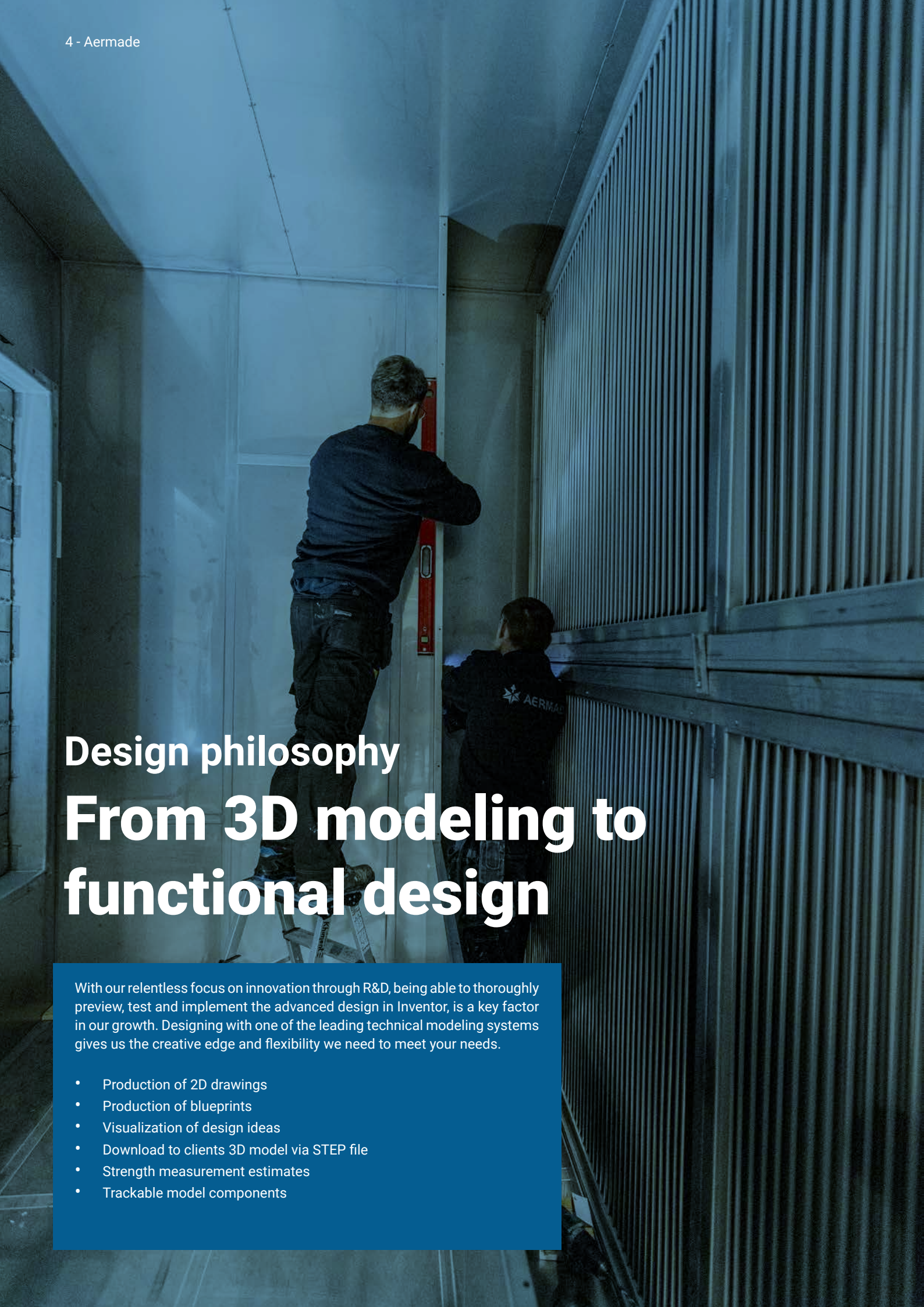
At the same time we want to continue our healthy growth, in close cooperation with our owners, customers and suppliers. That's why we have a continuous focus on innovation and to optimize the use of materials without compromising on quality in a life cycle perspective.

This is where our production philosophy comes in, to ensure you that Aermade will take responsibility and care of the whole process design, testing, assembly and documentation of the customized and tailored equipment, made to your project's exact needs and measurements.

We are owned by the AF Group and BR Industries, and we are proud of our owners' long heritage of developing smart solutions for both the offshore, marine and onshore industry.

That's what makes a great team, primed for further growth and a green-lined upward trajectory towards a more sustainable future for the whole industry.

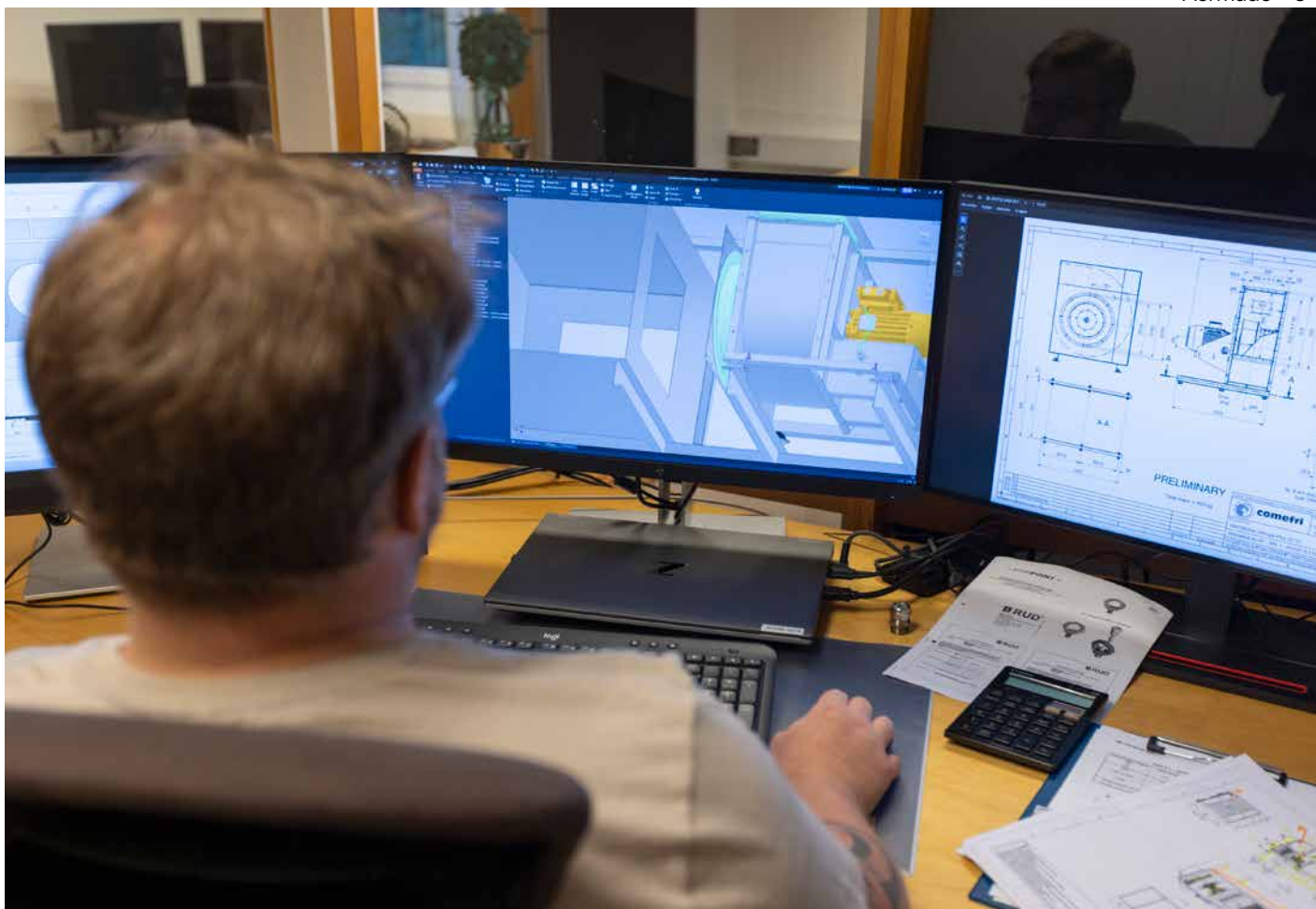




Design philosophy From 3D modeling to functional design

With our relentless focus on innovation through R&D, being able to thoroughly preview, test and implement the advanced design in Inventor, is a key factor in our growth. Designing with one of the leading technical modeling systems gives us the creative edge and flexibility we need to meet your needs.

- Production of 2D drawings
- Production of blueprints
- Visualization of design ideas
- Download to clients 3D model via STEP file
- Strength measurement estimates
- Trackable model components



Norske Backer - Customized Heating Solutions

A Legacy of Innovation

Since 1969, Norske Backer has evolved from mass-producing heating elements to providing customized, high-quality heating solutions. Specializing in tailored electrical heating solutions, we build on the original Backer element, offering advanced products for various industries.

Core Products and Services

- **Air Heating:** Customized electric heating for industries including offshore, shipping, and agriculture. From high-temperature systems to simple ventilation solutions, we handle design, production, and testing.
- **Liquid Heating:** Specialized solutions for industrial processes in offshore, shipping, agriculture, and food sectors, including Ex-certified heating flasks and water heaters.

Proprietary Technologies

Our proprietary technologies include EX certification (ATEX/IECEX) and titanium heating elements, supported by in-house mechanical and electrical departments for comprehensive solutions.

Sustainability Commitment

Guided by a five-year sustainability strategy, we aim to reduce emissions by 40% by 2030, achieving a 28% reduction in 2023. Our initiatives include solar panel installation, waste reduction, and community sponsorships.

Collaboration and Client Focus

Partnering with the NIBE Element group, we leverage synergies to enhance product offerings. Our clients, primarily industrial companies in Norway, value our expertise and commitment to transitioning from fossil to electric heating solutions.

Discover More

Experience Norske Backer's innovative, sustainable, and tailored heating solutions designed to meet your specific needs.



BACKER
NORSKE BACKER

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NO-2212 Kongsvinger

norskebacker.no

Production philosophy

Competence

At Aermade, we take care of everything from design, compilation, assembly, testing and documentation.

We always strive to use internal components from recognized household brands from Norwegian and European suppliers. The final acquisition of components is dictated by quality, cost, availability and client preferences.

Production of structures and thin plates is handled by our skilled collaborating partners.

This safeguards the quality of work by qualified personnel, as well as providing documentation in accordance with industry standards and specifications.



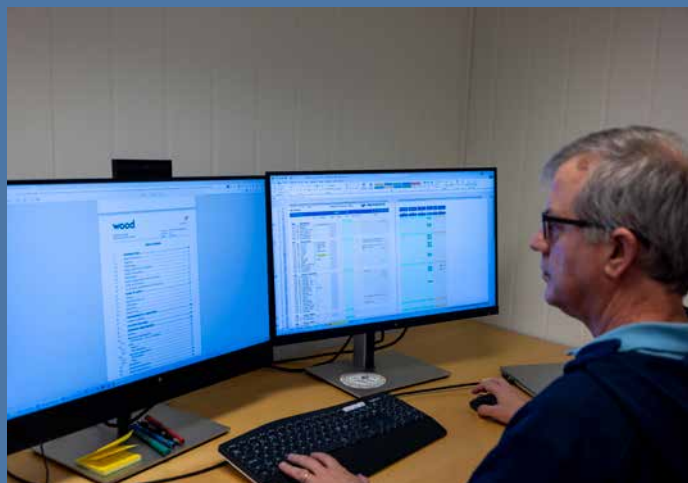
Produksjons Hallen AS

Utleie av næringsbygg med fasiliteter.

Stolt utleier av næringsarealer til spennende nyetablering i Egersund.

Støtter Aermade AS, ny produksjonsbedrift i ventilasjonsbransjen, etablert i Egersund.





A LEADING SUPPLIER OF TAILOR MADE SOLUTIONS

Optimal and innovative solutions within engineering, construction, modifications and maintenance.

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HMS and sustainability

Taking care of our own - and our future

Aermade will provide a working environment that induces our employees and partners' health, at the same time as providing injury and illness prevention. We want our presence and interaction with our natural surroundings and daily relations to be positive, and we work systematically to minimize environmental impact for our own projects and operations.

This is maintained through a no-compromise approach to safety, and by working systematically and targeted with different health and environmental issues.

Aermade is adamant about our zero-tolerance policy on harassment.



Safe at work

The core in all our safety measures and work, is a logics-based cause and effect approach to accident avoidance, mixed with a strong safety culture where reliable systems for learning, training and reporting helps us keep personal injuries at a minimum.

Sustainable future

Towards 2030, we will continue to clean up the past and build for the future. Doing business in a green and sustainable way, will be the centre focus going forward. Our industry has an impact on the environment, and that's why we have been vocal about our experience with projects with strict and comprehensive environmental demands. Knowledge is a prerequisite to map out the stages, processes, material selection and operational choices that all will impact the environment differently.

Aermade aims to be an industry ambassador for a proactive outlook on safety at the same time as being a leading hub for innovation and environmental focus.



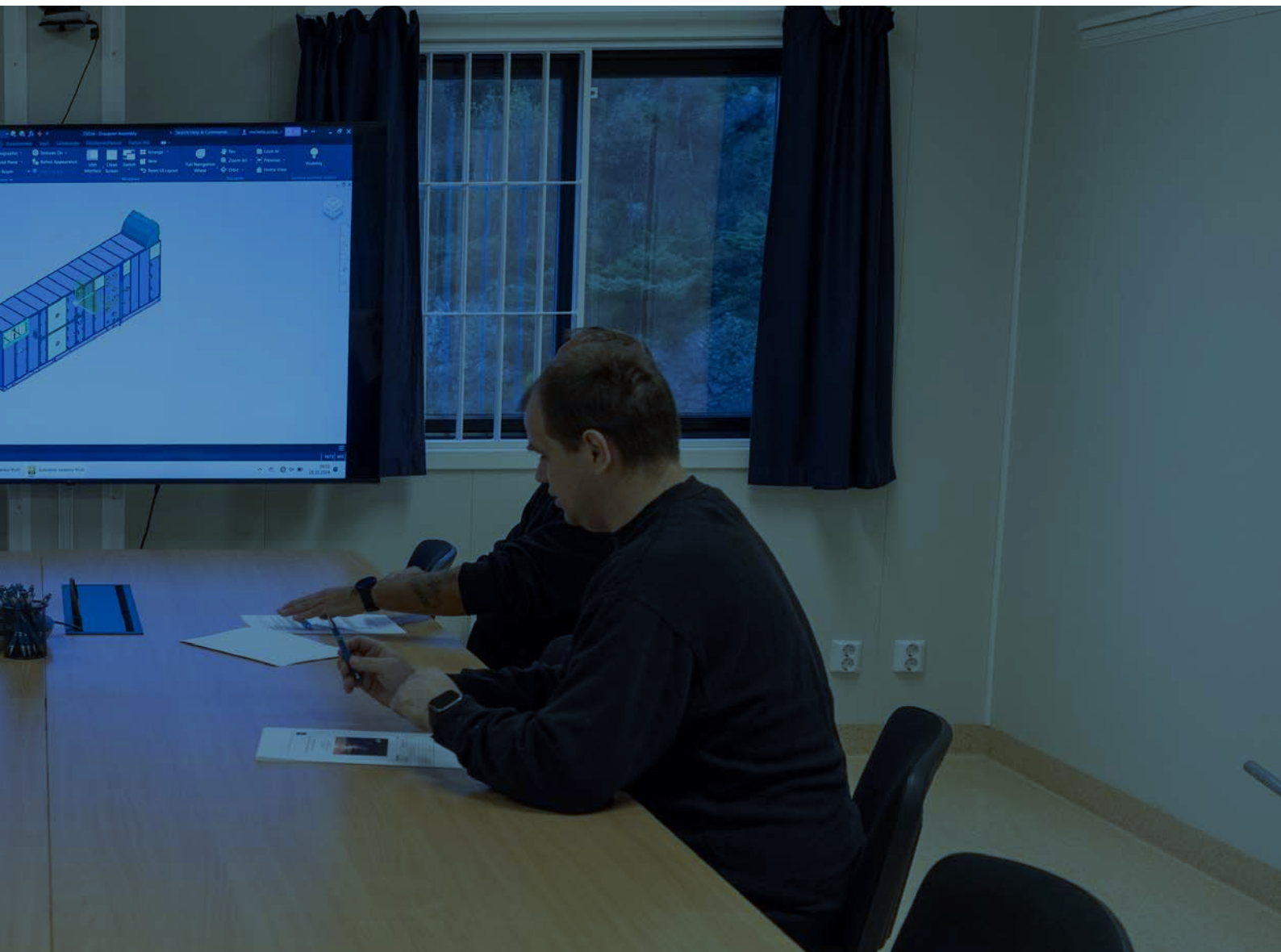


UNs Sustainable Development Goals

A drop in the ocean can still make waves

The 17 Sustainable Development Goals are the blueprint to achieve a better and more sustainable future for all by 2030. Together we can all play our part. Aermade strongly believes in being an industry leader within both human and environmental caretaking.

By addressing the global challenges we face, we want to take responsibility and encourage our partners and business relations to do the same.



Aermade's selected UN goals for sustainable development on the path to 2030:



Goal 5: Gender Equality

Gender equality is a necessary foundation for a peaceful, prosperous and sustainable world.



Goal 7: Affordable and Clean Energy

Energy is central to most major challenges and opportunities. This is where the battle is won.



Goal 8: Decent Work and Economic Growth

Sustainable economic growth will require societies to create the conditions for quality jobs.



Goal 9: Industry, Innovation, and Infrastructure

Investments in infrastructure are crucial to achieving sustainable development over time.



Goal 14: Life Below Water

Careful management of this essential global resource is a key feature of a sustainable future.



Goal 16: Peace, Justice and Strong Institutions

Access to justice for all, and building effective, accountable institutions at all levels of society.

Our partners - Metallteknikk Industry leader for almost 40 years

– Aermade is a demanding and professional client, with the highest demands for quality. For us, they're in many ways the perfect collab counterpart. We have an intuitive understanding between us, with the same focus on implementing and delivering new, innovative technology driven ideas. We are proud to be their preferred supplier.

Ronny Reiestad, CEO of long-time Aermade partner Metallteknikk, doesn't hesitate. Some partners fit like a glove. Aermade and Metallteknikk have never looked back after shaking hands several years ago.

Metallteknikk has a diverse client base across multiple industries. With close to 40 years in the business, boasting one of the largest and most modern heavy machine parks in the industry, the company's experienced and skilled craftsmen oversee the whole process from idea and design, to finished products.

Full service provider

Their recipe for success is a high level of competence, with a relentless focus on innovation and product development. This gives the operation a unique position in the market, both nationally and internationally.

– We are a full service provider. This means that we deliver everything from engineering, plate work and CNC, to welding and mounting, says Reiestad.



Ready for delivery to Aermade: Karianne Stene Bjelland and Ottar Anfinssen in front of one of the constructions for their long-time partner.



A good match, says CEO Ronny Reiestad about the Aermade/ Metallteknikk partnership.

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Svanholmen 7, 4313 Sandnes
post@techseam.no www.techseam.no
Tlf. 51 88 02 22

**Thank you
to our sponsors!**



From oil and gas, to the green transition

The oil and gas industry has historically compiled a significant part of Metallteknikk's market representation, clients and projects. Other business areas are agriculture, infrastructure, industry, electro, building and construction, military, as well as aqua and marine.

– In the coming years, we will have an increased focus on sustainability and the green transition, together with our clients and partners. Renewable energy is quickly becoming an area of growth. The possibilities for value creation within wind, hydrogen and solar, Reiestad explains.

A part of BR industries

Metallteknikk is a part of BR industries, a business group including 30 different companies, divided in four divisions, with over 1000 employees.

– Just like our owner, we are building a culture where nothing is impossible, where jobs are created and we are creating narratives for the future, Reiestad concludes.

Metallteknikk delivers

- No project is too big or complicated
- No project is too small or simple
- High efficiency and capacity for all deliveries
- Delivers customized and tailored one-off solutions
- Delivers large scale production volume
- Engineering
- Plate work
- CNC
- Welding
- Montage

Hands-On Engineering og Avanserte Styrkeberedninger

www.lapwing.no



Products and services

Quality equals reliability

in operability

Precision, attention to detail and reliability are three non-negotiable values in our production.

We manufacture and sell the following products:

- Air Handling Units for the offshore and marine industries
- Tailor-made ventilation generators for land-based/onshore industries
- Module-based ventilation systems for cooling/heating and mobile use
- Fancoil solutions
- Special solutions for the renewable energy sector
- Experience with delivering Air Handling Units and Water Chiller Units



Comefri designs, manufactures and distributes industrial fans for air conditioning and ventilation. Increasingly customized systems, recognized worldwide in terms of Quality, Durability and Customer Service.

From marine and navy to offshore, from pharmaceuticals to food and automotive, via ceramics, microprocessors, filtration and general industry. These are just some of the sectors where special industrial and conditioning fans, designed and manufactured by the Comefri group, are used. A production that over the years has become increasingly customized on the individual needs by supplying a complete service with high added value. This evolution has led the company, founded in 1972, to organize itself in an increasingly structured way, raising skills, know-how and expertise, expanding its technological process availability, directing them to achieve increasingly ambitious goals.

The Group's headquarters and parent company, is located in north-eastern part of Italy, with factories in Magnano in Riviera and Artegna. We are talking about over 20,000 square meters of operating area with about 160 employees, out of a total of 360 worldwide distributed among all the branches". Export today represents more than 30% of turnover, with the value growing thanks to the targeted strategies and company policies put in place to facilitate the market internationalization.

Wheels size range starts from 160mm to over 2,250 mm in diameter with more than 5,000 mm in height with a total of over 30,000 industrial fans manufactured per year.

A wide range of materials can be processed: carbon steel, galvanized steel, stainless steel, painted (internally in the three proprietary painting plants), aluminum in various alloys and copper, as well as special executions made with very hard materials.

COMEFR SPA IN FIGURES

- +28 million euros turnover
- +160 employees
- +20,000 sqm of covered area
- +300 active customers
- +3000 tons of materials processed per year
- +30,000 industrial fans made per year
- 160 ÷ 2,500 mm diameter range of fans produced





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Med mål om å gi kunden en direkte kobling til produsenten.



DBM Nordic AS ble startet i 2022, og er et søsterselskap av det italienske DBM Spa. Allerede i 1989 ble de første varmevekslerne, ofte betegnet som batterier, fra DBM importert til Norge. Siden den gang har DBM vært en stor aktør i det norske markedet. For å være i stand til å tilby markedet de beste løsningene, jobber DBM kontinuerlig med forskning og utvikling. Våre batterier kan benyttes til en rekke ulike formål.



www.dbmnordic.no



post@dbmnordic.no



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