

EAST CCI
OF NORWAY

ØSTHANDELSKAMMERET





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The EAST Chamber of Commerce and Industry of Norway ("Østhandelskammeret" in Norwegian) is a dynamic, non-profit organization operating across the Black Sea Region, the Nordic-Baltic Countries, and the Caspian Sea Region.

As a member, you gain a reliable entry point to new and emerging markets.

Through EAST CCI of Norway, you access a robust network of partners, providing you with up-to-date information, relevant business platforms, and concrete export opportunities to support your entry into new markets.

Whether you aim to enter new markets or expand existing operations, you benefit from credible knowledge and strategic connections that help you achieve your international goals.



The Chamber specializes in facilitating business collaboration across diverse sectors, including aquaculture, maritime, energy, agriculture, and more.

By joining the EAST CCI of Norway, your company becomes part of a multilateral business network dedicated to supporting your objectives, fostering sustainable growth, and creating mutual benefit through strong and dependable partnerships.

Strategic Regions

Unlocking New Market Potential



The EAST CCI of Norway supports your exploration and expansion in three key regions:

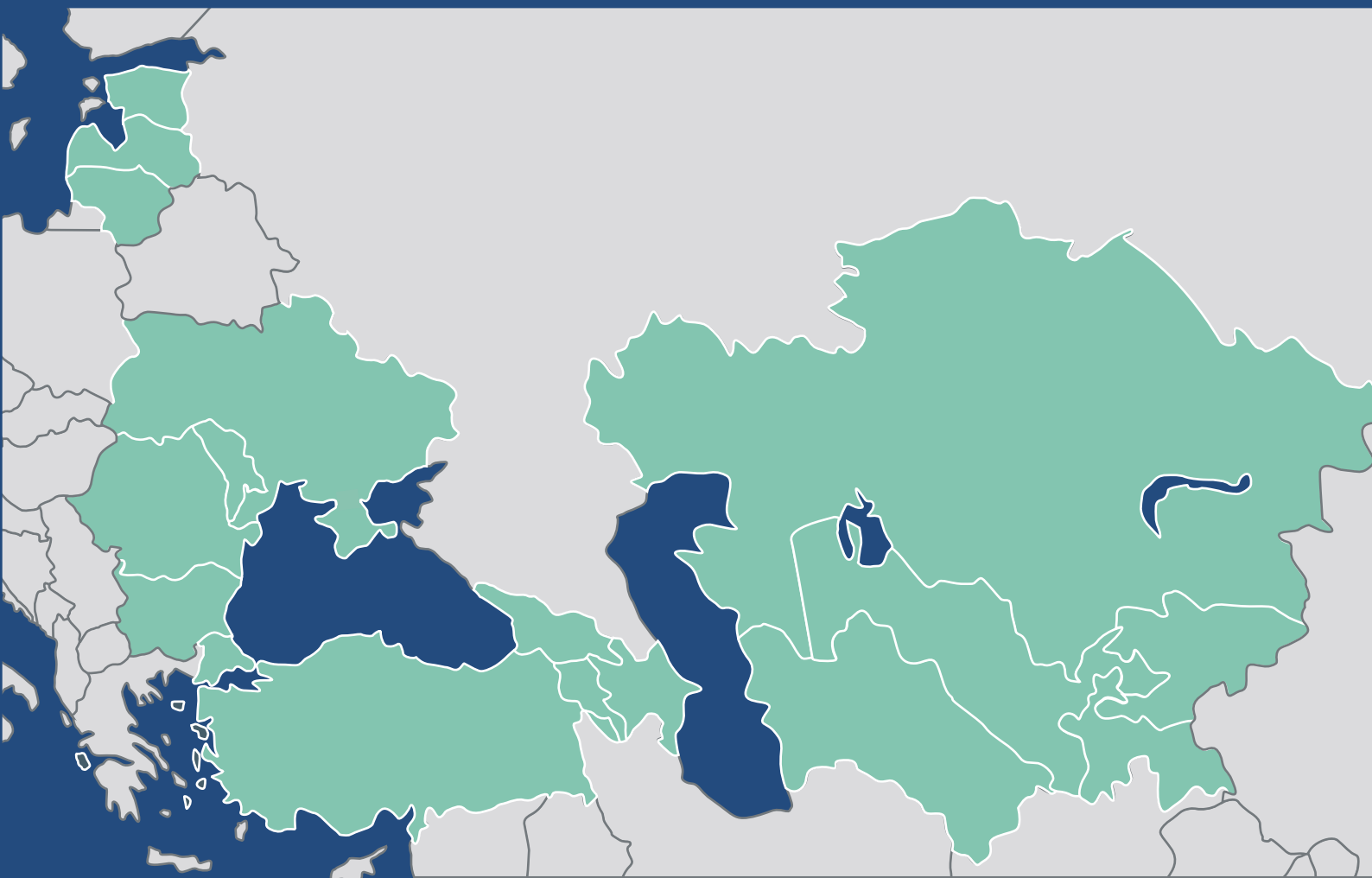
- Black Sea Region
- Caspian Sea Region
- Nordic-Baltic Countries

Each region offers unique opportunities for Norwegian services, goods, and expertise.

The Chamber provides detailed insights into local business practices, market trends, and frameworks.

You benefit from introductions to relevant contacts, and guidance which reduces uncertainty and positions your business for successful entry and sustainable growth in new markets.

Our approach ensures you receive practical support tailored to your industry and strategic priorities.





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Member Benefits

Enhancing Your Competitive Edge

Networking

As a member of the EAST CCI of Norway, you get an opportunity to participate in our networking meetings. These events are designed to foster connections and facilitate interactions among members, enhancing your business opportunities and partnerships.

Access to Key Decision-Makers: Engage with decision-makers from various industries, expanding your network and open doors to new opportunities.

Diverse Topics: Our meetings cover a range of topics relevant to our members, including industry trends, market insights, and innovative solutions. This ensures that you stay informed and ahead in your field.

Collaborative Opportunities: Meet and collaborate with other businesses, potential partners, and stakeholders. Share experiences, discuss challenges, and explore collaborative ventures that can drive mutual growth.

Strategic Insights: Gain valuable insights and advice from industry experts and thought leaders. These meetings provide a platform for sharing knowledge and best practices that can benefit your business strategy.



Member Benefits

Enhancing Your Competitive Edge



Follow-Up and Support

After meetings or visits, we assist with follow-up communications and support to help solidify new business relationships and explore further opportunities.

Credibility

Businesses that are members of the EAST CCI of Norway are recognized as trustworthy partners. Upon request, the Chamber can issue letters of introduction to support members in their dealings with potential partners.

Additionally, members are entitled to reference their membership in dialogues with international partners, further enhancing their credibility and visibility within the Chamber's areas of cooperation.

Referral Requests

As a multilateral business association, the EAST CCI of Norway serves as a key contact point for facilitating trade and services between Norway and the Black Sea Region, Nordic-Baltic Countries, and Kazakhstan. Each year, we receive numerous business referral requests and inquiries, and we prioritize recommending our members first. When the EAST CCI of Norway is approached for assistance in organizing company visits for distinguished delegations, our member companies are also the first to be considered for these opportunities. This approach ensures that our members benefit from exclusive opportunities and get visibility in relevant business contexts.

Activities

Knowledge Sharing and Networking

Professional Events for Business Development

EAST CCI offers a range of activities to support your business:

- The annual Black Sea Conference provides a platform for dialogue, knowledge exchange, and cross-border cooperation among government, industry, academia, and civil society representatives.
- Regular networking meetings in Oslo, dedicated to specific topics and sectors, help you establish and maintain key business contacts. The Chamber's administration assists new members in integrating into the network.
- Breakfast meetings and seminars offer focused presentations and the opportunity for in-depth discussions.
- Summer and Christmas events.

All events are designed to ensure practical relevance for your business.



- Verdivurdering/omsetningsverdi av fartøy.
- Sakkyndig tjenester til advokater i maritime saker.
- Tjenester innenfor sjørett og sjøforsikring.
- Kjøp og salg av alle typer fartøyer.



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Black Sea Conference

Each year, the EAST CCI of Norway organizes the Black Sea Conference, its flagship event, bringing together business leaders, diplomats, and industry experts to explore opportunities in the Black Sea Region.

The program addresses key topics in business development, cross-border collaboration, and market trends, and concludes with a networking reception for all participants.

Business Delegations

The Chamber arranges comprehensive programs for delegations that include meetings with key industry players, site visits, and networking opportunities tailored to the delegation's specific interests and business objectives.

Business Matchmaking: We connect delegations with relevant local businesses, government officials, and potential partners to maximize the value of each visit.

These delegations offer valuable opportunities for members to explore new markets, establish partnerships, and expand their business networks internationally. By leveraging our extensive network and local expertise, we ensure that your delegation achieves its strategic goals and makes the most of its visit.



Contact and Membership Information

Take the Next Step Toward
International Growth

If you are ready to explore export
opportunities, visit our website at east-cci.no
or contact us directly for detailed information
about membership and services.



www.east-cci.no



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Visit our website